

TABLE OF CONTENTS

INTRODUCTION	<i>Funding a Future</i>	1
CHAPTER I	<i>Why People Give</i>	3
CHAPTER II	<i>Establishing a Structure: Endowments and Policies</i>	7
CHAPTER III	<i>Caring for Givers</i>	15
CHAPTER IV	<i>Nuts & Bolts: Methods of Planned Giving</i>	19
CHAPTER V	<i>The Clergy Role</i>	31
CHAPTER VI	<i>Educating Your Congregation: Five Program Levels</i>	35
CHAPTER VII	<i>Establishing a Legacy Society</i>	45
APPENDIX A	<i>Comparison of Types of Planned Gifts</i>	51
APPENDIX B	<i>How the Episcopal Church Foundation Can Help</i>	53
APPENDIX C	<i>Comparison of Life Income Gifts Managed by the Episcopal Church Foundation</i>	57
GLOSSARY	58

